



General Agencies

FOR THE WEEK ENDING

Combined Health/Life

December 1, 2013

Diamond Producers (\$50,000 & Above)

Ahlbum, Jon	The Ahlbum Group	\$79,359	21
Hatton, Catherine E.	Long Island Insurance Solutions	\$55,040	22

Platinum Producers (\$30,000 - \$50,000)

Lemar, Mike	Sunshine State Agency	\$33,409	16
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Gold Producers (\$10,000 - \$30,000)

Wroblewski, Robert M.	SOS Insurance Group	\$28,577	14
Centerstone Insurance & Financial Svcs.		\$27,900	4
Shackelford, Edward L.	The Assurance Group, Inc.	\$26,640	6
Stevens, Ray	Stevens & Associates Insurance Agency, Inc.	\$25,583	7
Sweeney, Paul	Quality First Insurance Agency, Inc.	\$18,000	4
Maisto, Stephen	Maisto Insurance Agency	\$15,360	1
Sheldon, Paul T.	Paul Sheldon Insurance & Benefits Planning	\$13,058	1
Concklin, Ron	Rosenberg-Concklin, Inc.	\$12,807	10
Gelbwaks, Peter S.	Gelbwaks Executive Marketing Corp.	\$11,880	2
Schwartz, Scott J.	Insurance Protection Services	\$10,572	1
Carran, John Steven		\$10,140	2

Silver Producers (\$5,000 - \$10,000)

Mednick, Scott E.	Professional Insurance Systems of Florida	\$9,806	6
Alan, Stuart	Senior Care Insurance Center	\$8,772	2
Stevens, Mike	Farm & Ranch Healthcare, Inc.	\$7,916	1
Sakharoff, Richard D.	Security Benefits Group, Inc.	\$7,488	1
Costanzo, Nicholas P.	Costanzo Insurance Agency	\$7,284	1
Stamper, John W.	Choice Plus Benefits	\$7,252	2
Webster, Larry L.	Webster & Associates, Ltd.	\$7,164	1
Executive Financial Advisors, Inc.		\$7,152	1
Tamiso, William L.	Southeastern Insurance Agency	\$6,948	1
Guziejka, Frank L.	Guziejka Insurance Agency	\$6,624	1
Schroeder, Shawn T.	Jack Schroeder & Associates, Inc.	\$6,612	3
Schuler, James F.	Consumer Group Services, Inc.	\$6,590	2
American Eagle Consultants, Inc.		\$6,578	4
London, Claire	London Insurance Agency	\$6,498	1
Yankin, Dianne L.	Yankin Insurance Agency	\$6,264	1
Bowes, Barbara N.	Bowes Insurance Agency	\$5,870	1
Rumberg, Ira A.	Rumberg Insurance Agency	\$5,676	1
World Wide Coverage Corp.		\$5,436	1
Reardon, John J.	Senior Healthcare Benefits Group	\$5,363	1
Schwartz, Richard S.	Insurance Center of S. Florida	\$5,196	3

Bronze Producers (\$2,500 - \$5,000)

Sweeney, James A.	American Senior Benefits	\$4,872	1
Haft, Gary S.	JMH Advisors, Inc.	\$4,332	1
Jetter, Art	Art Jetter & Company	\$3,948	1
Your Health Insurance Agency, Inc.		\$3,832	2
Senior Services of North America, Inc.		\$3,828	3
Holmquist, James A.	Holmquist Insurance Agency	\$3,660	2
Curtis, Lonnie G.	Curtis Insurance Agency	\$3,564	1
Daley, Michael A.	Daley Insurance Agency	\$3,552	1
McGeoy, Jacob M.	Secure Benefits Alliance	\$3,348	1
Jones, John C.	Jones Insurance Agency	\$3,300	1
Ehrlich, Carl F.	Ehrlich Insurance Agency	\$3,156	1
Desouza and Co., Inc.		\$3,048	1
Hoyek, Pete N.	Hoyek Insurance Agency	\$3,024	1
Rogell, Evan	Rogell Insurance Agency	\$3,000	1
Ken L. Davis Insurance Agency, Inc.		\$2,928	1
Bigelow, Todd	Scott Henry & Associates	\$2,844	1
Costa, John J.	Agent Services of America	\$2,844	1
Zum Tobel, Marc G.	Consolidated Insurance Group, Inc.	\$2,844	1
Ritenour, Diana	Ritenour Insurance Agency	\$2,796	1
First Insurance Enterprises, Inc.		\$2,748	1
Maisonet, Joseph	Maisonet Insurance Agency	\$2,708	2
Harshman, Ronald C.	Harshman Insurance Agency	\$2,626	1
Priester, John L. Jr.	Priester Insurance Agency	\$2,592	1
Meyers, David S.	Spectrum Planning Group	\$2,535	1



Writing Agents

FOR THE WEEK ENDING

Combined Health/Life

December 1, 2013

Diamond Producers (\$20,000 & Above)

Platinum Producers (\$15,000 - \$20,000)

Dillow, David S.	\$17,876	Maisto, Stephen	\$15,360
Ahlbum, Jon	\$15,528		

Gold Producers (\$10,000 - \$15,000)

Sheldon, Paul T.	\$13,058	Schwartz, Scott J.	\$10,572
Stevens, Jason	\$12,672		

Silver Producers (\$5,000 - \$10,000)

Weiner, Harvey E.	\$9,912	Stamper, John W.	\$6,712
Burke, April L.	\$9,648	Borjas, Israel	\$6,636
Selinger, William S.	\$9,600	Guziejka, Frank L.	\$6,624
Tantillo, Robert V.	\$9,192	Gottlieb, Irene R.	\$6,544
Ahlbum, Tim	\$8,560	London, Claire	\$6,498
Pierre, Roger	\$8,484	Jennings, Christopher G.	\$6,480
Gold, Matthew	\$8,076	Yankin, Dianne L.	\$6,264
Lackey, Robert C.	\$7,916	Primack, Neil E.	\$6,156
Cochran, John T.	\$7,848	Lemar, Mike	\$6,132
Minervini, Debra A.	\$7,716	Bowes, Barbara N.	\$5,870
Sakharoff, Richard D.	\$7,488	Rumberg, Ira A.	\$5,676
Varvaro, Mary A.	\$7,488	Applebaum, William	\$5,607
Gordon, Aaron	\$7,344	Horne, Dawn M.	\$5,436
Costanzo, Nicholas P.	\$7,284	Caravousanos, George J. Jr.	\$5,400
O'Reilly, Kathleen S.	\$7,244	Gratzon, Peter	\$5,387
Webster, Larry L.	\$7,164	Reardon, John J.	\$5,363
Ives, Terry	\$7,152	Kempler, Gary S.	\$5,328
Tamiso, William L.	\$6,948	Palmer, Casey V.	\$5,251
Holzman, Robert	\$6,924	Ewing, Deborah L.	\$5,184
Rubin, Edward B.	\$6,744		

Bronze Producers (\$2,500 - \$5,000)

Shortier, Paul J.	\$4,872	Sweeney, Paul W.	\$3,108
Sachs, Kerry	\$4,848	Rodriguez, Andrea	\$3,067
Gilels, Julia	\$4,680	Desouza, Derek A.	\$3,048
Louro, Stephen M.	\$4,668	Borosak, William J. Jr.	\$3,024
Graham, Christopher N.	\$4,512	Chappell, John	\$3,024
Haft, Gary S.	\$4,332	Hoyek, Pete N.	\$3,024
Diaz, Joseph A.	\$4,200	Sperling, Philip S.	\$3,024
Athanas, Arthur W.	\$4,056	Rogell, Evan	\$3,000
Altner, Robert M.	\$3,948	Aarons, Neill	\$2,968
Lemar, Fred W. Jr.	\$3,948	Carmichael, James M.	\$2,928
Brassill, Michael J.	\$3,892	Bolt, Noah B.	\$2,880
Rosenkrantz, Howard	\$3,660	Bigelow, Todd	\$2,844
Curtis, Lonnie G.	\$3,564	Freifeld, Mitchell S.	\$2,844
Daley, Michael A.	\$3,552	Gamarel, Michael H.	\$2,844
Manno, Michael	\$3,516	Hall, Tiffany	\$2,844
Berkowitz, Barnett	\$3,482	Kahn, Rachel	\$2,844
Taylor, Bruce	\$3,482	Rapini, Duane M.	\$2,844
Zeller, Margaret	\$3,480	Valovich, Stephen A.	\$2,844
Keating, Gizella	\$3,396	Vertich, Mark	\$2,748
Morris, Jason	\$3,396	Wierzbicki, Jason P.	\$2,748
Patterson, Adam D.	\$3,396	Stevens, Sandra K.	\$2,736
Ritenour, Diana	\$3,348	Reynolds, Paul E.	\$2,688
Brown, Matthew	\$3,312	McKnight, Robert J.	\$2,676
Jones, John C.	\$3,300	Stellwagen, Gerard F.	\$2,676
Saylor, Dexter R.	\$3,272	Rothbart, Steven	\$2,664
Dellinger, William H. II	\$3,168	Harshman, Ronald C.	\$2,626
Ehrlich, Carl F.	\$3,156	Priester, John L. Jr.	\$2,592
Becker, Gary S.	\$3,108	Lowenstein, Dale R.	\$2,591
Hackmeier, Jeff D.	\$3,108	Meyers, David S.	\$2,535
Shaw, Martin L. III	\$3,108	Delauter, Kenneth R. Jr.	\$2,532